

# Writing a Flawless 483 Response



**FDA**NEWS

## Agenda

FDA response requirements  
responding to 483 observations  
responding to a warning letter

Requirements  
Usual inspection outcomes  
What FDA looks for in your response  
Example failures

## FDA RESPONSE REQUIREMENTS



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## FDA Requirements

1. Respond to 483 observations in 15 business days or less
  - day 16: ORA and Center make enforcement decision
  - FDA only recognizes US Federal holidays and weekends as non-business days
2. Unwritten “three strikes” can *almost* guarantee stronger enforcement
  - 3 inadequate responses to 3 previous inspections
  - 3 warning letters from 3 previous inspections
3. Re-inspection within 6-18 months
  - exception: another trigger comes first (recall, etc.)
  - response to 483s dictates re-inspection priorities and tactics

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## insert new 30day FDA letter

- from contract pharma FDA presentation
- started on October 1
- example

## Usual Inspection Outcomes

### 1. Warning Letter (WL)

- supposed to be issued within 45-60 days
- cites significant issues (*i.e.*, not all FDA 483 observations)
- cites predicate regulations and internationally harmonized guidance

### 2. Untitled Letter

- issued within 45-90 days
- provides “warning” (FDA views with same seriousness as WL)
- not typically made public

### 3. Untitled “Untitled Letter”

- as per Untitled Letters
- FDA perceives low risk to general public safety
- sufficient progress on closing deficiencies within 15 days
- only outcome guaranteed to not provoke re-inspection
- often difficult to actually determine you received



Our Goal

“ As a general rule, a Warning Letter should **not** be issued if the agency concludes that a **firm’s corrective actions are adequate and that the violations** that would have supported the letter **have been corrected.**”

FDA, *Regulatory Procedures Manual*, § 4-1-3 #3  
<http://www.fda.gov/ICECI/ComplianceManuals/RegulatoryProceduresManual/ucm176870.htm>

## FDA’s Response Assessment

- Is the response timely?
- Is the response complete, well organized, and supported by appropriate documentation?
- Is the response easily understood (e.g., clearly written)?
- Is the response grammatically correct?
- Has the response been both spell-checked and proof-read?
- Is the response from an officer of the company?
- Has the company adequately addressed each of the specific inspection observations?
- Has the firm provided **objective evidence of corrections**?
- Does the firm seem to understand the specific inspectional observations and their impacts on compliance and product safety (and efficacy)?

## FDA's Response Assessment

- Does the firm appear to have an adequate remediation plan?
- Does the remediation plan include specific timelines and milestone commitments?
- Does the remediation plan speak to example measures of effectiveness or other independent completion verifications?
- Does the remediation plan address any larger systemic issues?
- Does the remediation plan discuss other corporate site impacts or impacts to other products?
- Has the firm volunteered to submit updates and progress reports?
- Has the firm incorporated good compliance best practices to govern its long-term remediation activities?

**“ We know within 60 seconds or less if  
you get it or not.”**

- former FDA CDRH chief, Tim Ulatowski, December 2006

## Real-World Responses that Guaranteed a Warning Letter

- “You cited us on a technicality”
- “...this was the fault of a research coordinator [or other low level employee or contractor]...”
- “Protocol had rules that weren’t scientifically based so we didn’t feel the need to follow”
- “We got verbal approval”
- “Too much paperwork and fine print to follow”
- “The data set was too complicated to do a full analyses”
- “As to the forged signatures, those 4 were within an acceptable statistical margin of error given the number of documents your inspector looked at”
- “We maintain everything in email and your investigators refused to spend the time [for 18,000+ emails] necessary to review them all”
- “Fifteen days is not enough for us to comply”

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## Warning Letter Excerpt

“ Your response states that general CGMP training would be given to contract employees, but you do not address **why** contractors were not trained prior to our inspection or the effect of this deficiency on product quality.”

Warning Letter to Mark Biosciences, July 2014

<http://www.fda.gov/ICECI/EnforcementActions/WarningLetters/2014/ucm409898.htm>

In other words, if you’ve been in non-compliance for OVER ONE YEAR on something, you must explain WHY you were non-compliance and HOW you will ensure this **will not** happen in the future

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## Warning Letter Excerpt

“ Your responses **continue to be specific spot fixes** and have failed to achieve the necessary **systemic approach** to comprehensively address the violations.”

Warning Letter to Boston Scientific, January 2006

<http://www.fda.gov/ICECI/EnforcementActions/WarningLetters/2006/ucm075775.htm>

### REMEMBER

FDA is looking for **short-term, immediate fixes** you *completed* **BEFORE** you sent in response

PLUS

**Longer term, systemic fixes** (that may entail project plans, new systems, etc.)

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## Warning Letter Excerpt

“ We realize that Eli Lilly Company has multiple locations. This letter is an official notification that FDA expects **all of your locations to be in compliance**. We **recommend all of your locations be evaluated** and that corrective action be taken corporate wide if deficiencies are found.”

Warning Letter to Eli Lilly, March 2001

<http://www.fda.gov/downloads/ICECI/EnforcementActions/WarningLetters/2001/UCM078265.pdf>

IF you are a multi-site company, **ONE** of your responses **WILL** be your plan (and broad timeline) to conduct assessments of non-compliance at your other sites

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# Warning Letter Ex

Lots of statements but no proof and no details on root causes, corrective actions, etc.

“Your investigation stated that you reanalyzed the crude sample and concluded that it met the specification. **You provided no further details on the root causes and on the effect of using a system that failed SST to test your raw material.**

Your response stated that no product in distribution was found to be OOS, but **you included no data to support this conclusion.** Your response is inadequate. You identified additional data integrity issues, but **failed to provide details regarding the corrective measures your firm has implemented.”**

Warning Letter to Kyowa Hakko Bio Co., Ltd., August 2018  
<https://www.fda.gov/ICECI/EnforcementActions/WarningLetters/ucm617419.htm>

# Interactive Exercise

**Exercise #5: Supported & Unsupported FDA-483 Responses**

Below is a real-world FDA 483 situation. Using the first 3 responses, in the space provided, diagram the responses.

- 1) Includes a short-term, immediate fix (should not be the first implemented prior to working in the response).
- 2) Does not meet the requirements for the submission of the data (compliance to a court-ordered remedy).
- 3) Explains how these Basic Requirements (BRCs) will be implemented.

**483-483 Observation** Your Quality Control Unit does not have enough controls to maintain complete and accurate data (a possible of data integrity risk).

Specifically, the Quality Control Unit has not established robust and scientifically sound standard procedures to control and ensure the integrity of the laboratory data associated to the chromatographic method for the release testing of active pharmaceutical ingredients (APIs) (including drug product and related facilities). Your current procedures allow for potential manual integrations of peaks for samples and standards during assay analysis.

**Response:** We will improve controls for integrations used during assay analysis. Integrations will only be performed by the automatic processing method in the Enterprise 8 system. The type of integrations applied used in the data integrity processing will be indicated on each chromatogram. All results will be reviewed to follow the updated procedures. Additionally, we have performed a verification of the automatic integrations method compared to the manual integrations method to ensure compatibility with the already generated data showing comparability (see exactly signed results attached).

1) What is the immediate, short-term "band-aid" fix (if any) that has been implemented?

2) What are the long-term, more systematic fixes that have been implemented?

3) On the evidence generated by this firm, do the problems described and actions to resolve non-compliance in the future?



## Warning Letter Excerpt

“According to your response, you scheduled training on manual integration for all analysts who use Empower-2 software. You have not shown **how** you will ensure that your test methods are appropriate to determine whether your API conforms to established standards and specifications.”

Warning Letter to Interpharma Praha, October 2016

<http://www.fda.gov/downloads/ICECI/EnforcementActions/WarningLetters/2001/UCM078265.pdf>

Any FDA-483 observation says “You’ve been in non-compliance for a while with...” and so your response **MUST** show **HOW** you will **STOP** being in non-compliance going forward

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5-step action plan  
Parsing the Form FDA-483  
Drafting the response  
Response do’s and don’ts

## RESPONDING TO A FDA-483



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## Five Step Action Plan

1. Assess each observation carefully

2. Highlight “code” phrases on Form FDA 483

3. Draft the response

4. Include proofs of gap closure

5. Summary cover letter

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## Assess Each Observation

- Does it require a response?
- Determine the scope of each observation
- Are there system-wide implications?
- Are there implications for other sites?
- Are there implications for other products?
- Are there supplier implications?
- Conduct a rapid root-cause analysis (5 Whys technique)
- Identify the specific regulatory requirements (citations and any related guidance documents)
- Involve SMEs and outside experts as appropriate
- Parse the FDA-483 for specific code phrases

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## 483 Code Phrases

### “without justification ...”

- no documented decision-making (risk assessment, valid statistical methods, etc.)

### “taken no action ...”

- no records (written documents, samples, etc.) proving otherwise

### “inadequate \_\_\_\_\_ [investigations, supplier oversight, etc.] ...”

- missing records, signatures, analyses; no monitoring, etc.

### “not established a statistically sound method for ...”

- do not choose the 1970s “three random samples”

### “repeat observation ...”

- make sure to review any previous inspections and responses

## Draft Your Response

### Use the Inspection Observation-Closure Matrix

#### Outline three remediation plans

1. immediate/short-term
2. longer-term
3. monitoring/recurrence prevention (continuous improvement and show “how” prevents problems)



#### Know when to seek outside expertise and help

- In reference material
- Written up in several industry magazines and newsletters

1799-1800: <i>Revolución Francesa</i>		1799-1800: <i>Revolución Francesa</i>			
<b>Introducción</b>					
<p>El primer punto clave es el principio de igualdad de todos los hombres ante la ley. Este principio se refleja en la Constitución de 1791, que establece que todos los ciudadanos son iguales ante la ley.</p>					
1791	1792-1793	1793-1794	1794-1795		
<p>Se crea la Asamblea Nacional Constituyente, encargada de redactar la Constitución de 1791.</p> <p>Se establece la separación de poderes entre el legislativo, el ejecutivo y el judicial.</p> <p>Se crea el sufragio universal masculino.</p> <p>Se crea el jurado popular.</p> <p>Se crea el Tribunal de Casación.</p> <p>Se crea el Tribunal de Comercio.</p> <p>Se crea el Tribunal de Instrucción.</p> <p>Se crea el Tribunal de Apelación.</p> <p>Se crea el Tribunal de Revisión.</p> <p>Se crea el Tribunal de Cassación.</p> <p>Se crea el Tribunal de Comercio.</p> <p>Se crea el Tribunal de Instrucción.</p> <p>Se crea el Tribunal de Apelación.</p> <p>Se crea el Tribunal de Revisión.</p>	<p>Se crea la Convención Nacional, encargada de redactar la Constitución de 1793.</p> <p>Se establece la separación de poderes entre el legislativo, el ejecutivo y el judicial.</p> <p>Se crea el sufragio universal masculino.</p> <p>Se crea el jurado popular.</p> <p>Se crea el Tribunal de Casación.</p> <p>Se crea el Tribunal de Comercio.</p> <p>Se crea el Tribunal de Instrucción.</p> <p>Se crea el Tribunal de Apelación.</p> <p>Se crea el Tribunal de Revisión.</p> <p>Se crea el Tribunal de Cassación.</p> <p>Se crea el Tribunal de Comercio.</p> <p>Se crea el Tribunal de Instrucción.</p> <p>Se crea el Tribunal de Apelación.</p> <p>Se crea el Tribunal de Revisión.</p>	<p>Se crea la Convención Nacional, encargada de redactar la Constitución de 1793.</p> <p>Se establece la separación de poderes entre el legislativo, el ejecutivo y el judicial.</p> <p>Se crea el sufragio universal masculino.</p> <p>Se crea el jurado popular.</p> <p>Se crea el Tribunal de Casación.</p> <p>Se crea el Tribunal de Comercio.</p> <p>Se crea el Tribunal de Instrucción.</p> <p>Se crea el Tribunal de Apelación.</p> <p>Se crea el Tribunal de Revisión.</p> <p>Se crea el Tribunal de Cassación.</p> <p>Se crea el Tribunal de Comercio.</p> <p>Se crea el Tribunal de Instrucción.</p> <p>Se crea el Tribunal de Apelación.</p> <p>Se crea el Tribunal de Revisión.</p>	<p>Se crea la Convención Nacional, encargada de redactar la Constitución de 1793.</p> <p>Se establece la separación de poderes entre el legislativo, el ejecutivo y el judicial.</p> <p>Se crea el sufragio universal masculino.</p> <p>Se crea el jurado popular.</p> <p>Se crea el Tribunal de Casación.</p> <p>Se crea el Tribunal de Comercio.</p> <p>Se crea el Tribunal de Instrucción.</p> <p>Se crea el Tribunal de Apelación.</p> <p>Se crea el Tribunal de Revisión.</p> <p>Se crea el Tribunal de Cassación.</p> <p>Se crea el Tribunal de Comercio.</p> <p>Se crea el Tribunal de Instrucción.</p> <p>Se crea el Tribunal de Apelación.</p> <p>Se crea el Tribunal de Revisión.</p>		

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- Outline response
  - review with Site Inspection Response Team
  - review with functional area impacted
  - review with senior management team
- Do **NOT** commit to timeframes that force you to hire more full-time employees
  - find outside experts to advise you on how to comply with what you have today
  - use outside expert's advice to justify long-term plans

FDA has learned to be very skeptical of any responses that include “We will hire \_\_\_\_\_ new employees...”

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# Draft Your Response

- Verify observation closure
  - document using the matrix to verify
  - proof of “quick win” closures
  - proof of any “above and beyond” activities
  - proof of long-term plans (timeline and milestones)
- Submit proof along with summary, cover letter
  - FDA **must receive** within 15 working days (3 weeks)
  - FDA will not review any response received on day 16+

# Case Study

7-page cover letter

Split into 2 sections

- Point-by-point discussion of actions for each the four 483 observations
- Additional steps taken at a systemic standpoint and overall continuous improvement and monitoring level

Six different appendices

- Revised SOPs and forms
- Long-term timeline, etc.



# Case Study

Result:

Untitled “Untitled Letter”  
(13 pages)



# Response Specifics

- Send written response to Center contact
  - consider cc’ing investigators involved and district office
  - make sure you send EXACT copies of the response to each
- Address observations **point-by-point**
  - note whether you agree or disagree with each observation
  - immediate actions taken to fix specific non-compliance
  - longer term actions taken to address larger issues
  - proof (records generated, plan with progress, etc.)
  - specify any consultants used to help implement fixes (*Note: be cautious about claiming that you hired ex-FDA, ex-HHS, or ex-DOJ consultants ... this is a divisive issue in FDA ... and could be personal*)

## Practically Speaking

- Tone of your letter must provide assurance as to how seriously you take your responsibilities for compliance and product safety and efficacy
- Letter needs to come from top executive management
- Consider including specific verification or effectiveness measures (target metrics) ... very good to show “how” fix fixes
- Hiring a consultant to conduct additional gap analyses is a long-term, systemic activity (this will not suffice to resolve specific FDA-483s and may only be one of many long-term actions)
- Think twice before wasting everyone’s time if you will not include resolution evidence and long-term plans

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## Additional Suggestions



- Allow time for an independent, “fresh set of eyes” to review prior to submission
- Plan for delivery at FDA no later than 14 days
- Keep in mind your target audience at FDA: compliance directors (not the investigators)

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## Response Do's

- **DO** thank the FDA investigators for taking the time to inspect and provide insight
- **DO** provide a list of documents enclosed in the response
- **DO** offer to keep FDA up to date with progress – provide date (within 15 days) of next progress status update and what to expect you'll have done
- **DO** respond to each observation, one by one, with specific actions and proof
- **DO** take ownership and accountability for the issues
- **DO** explain any special, unique circumstances surrounding an observation

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## Response Do's

- **DO** include “above and beyond” actions for each observation
- **DO** identify additional preventative or continuous improvement actions
- **DO** describe how you will improve your compliance self-monitoring
- **DO** be direct, factual and well-organized
- **DO** include a timetable with specific, realistic milestones
- **DO** provide assurances (as appropriate) that product safety/efficacy is secure

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## Response Don'ts

- Do **NOT** commit to timeframes that require you to hire more full-time employees within the next 30-90 days
- Do **NOT** spend time in your response praising (or defending) your company or personnel
- Do **NOT** spend time in your response on typical PR language about your mission statement, your commitment to the environment, your community works, etc.
- Do **NOT** devolve into legalism (response should clearly come from management, not your legal counsel)
- Do **NOT** blame everything on lack of or poor training
- Do **NOT** cite practices at other firms

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## Response Don'ts

- Do **NOT** ignore or guess at root causes of issues
- Do **NOT** make blatantly unrealistic commitments, timelines, and milestones
- Do **NOT** simply assert your willingness or commitment to comply
- Do **NOT** submit a sloppy response (spelling errors, unorganized, etc.)
- Do **NOT** ask for more time (this is not filing a tax extension)

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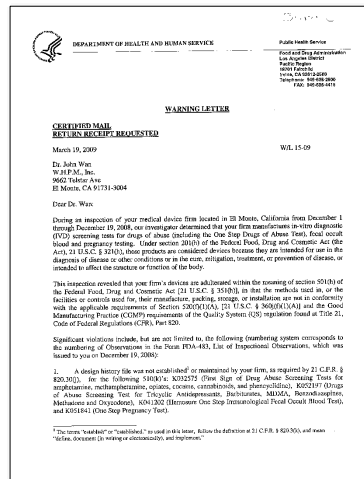
## Interactive Exercise

[illegible]

## RESPONDING TO A WARNING LETTER

## Quick Warning Letter Points

- Public
- FDA's conclusion that you are breaking the law and regulations
- It is too late to argue facts
- Issuing office will assess the adequacy of your response



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## Responding to a Warning Letter

- Two week (10 business days) turnaround time
- Respond to the assigned Compliance Officer
- Include a **clear acknowledgement** that you are not in compliance with the law (FDCA) and the specific regulations/guidances cited
- Assess and respond to each item point-by-point
- Provide a corrective action, remediation plan – FDA will inspect to this (and the other areas at your firm they didn't get to such as production, warehousing, etc.)
- Provide a specific timeline with milestones
- Make clear that you understand the root causes

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If you receive your  
**2<sup>nd</sup> or 3<sup>rd</sup> warning letter...**



**bring in** outside expertise now.

# Interactive Exercise

**Exercise #7: True or False**

Mark each statement below as TRUE or FALSE.

- 1. Multiple Form FDA-483 observations always result in a Warning Letter. \_\_\_\_\_
- 2. FDA investigators are law-enforcement officers. \_\_\_\_\_
- 3. Oral responses and answers to the closure meeting are sufficient to avoid further FDA enforcement. \_\_\_\_\_
- 4. When responding to an observation on a Form FDA-483, you should provide documentation of your corrective and preventative actions. \_\_\_\_\_
- 5. The risk category of your product has no impact whatsoever on whether you'll receive a Warning Letter after getting a Form FDA-483. \_\_\_\_\_
- 6. The best tactic when packing back on an FDA investigator in the closure meeting is to make sure you pack the truck with your employees. \_\_\_\_\_
- 7. FDA only ever asks about data integrity when they see computer. \_\_\_\_\_
- 8. After the inspection closure meeting, FDA must resolve your FDA-483 response within 15 business days or less. \_\_\_\_\_
- 9. Failing a lot for its value and submit your response to a Form FDA-483 is equivalent to FDA success response. \_\_\_\_\_
- 10. A good response to a Form FDA-483 observation also includes at least 7 or 2 additional "beyond the scope" observations or preventative actions. \_\_\_\_\_

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